FORTINET

FortiClient

Product Offerings

	VPN/ZTNA	EPP/APT	MANAGED
Zero Trust Agent			
Zero Trust Network Access (ZTNA)	✓	✓	✓
Central Management using FortiClient Cloud	✓	✓	✓
Central Logging and Reporting	✓	✓	✓
SSL VPN with MFA*	✓	✓	✓
IPsec VPN with MFA*	✓	✓	✓
SSO Mobility Agent	✓	✓	✓
IT Hygiene			
Vulnerability Agent and Remediation	✓	✓	✓
FortiGuard Web Filtering	✓	✓	✓
USB Device Control	✓	✓	✓
Endpoint Security (EPP)			
FortiSandbox (On-premise or PaaS)	✓	✓	✓
FortiClient Cloud Sandbox		✓	✓
AI-powered NGAV		✓	✓
Automated Endpoint Quarantine		✓	✓
Ransomware Protection		✓	✓
Managed FortiClient Service			
Endpoint Onboarding			✓
Initial Provisioning			✓
Security Fabric Setup/ Integration			✓
Vulnerability Monitoring			✓
Endpoint Security Monitoring			✓
Additional Services			
Best Practice Service (BPS) Consultation	Account Add-on	Account Add-on	N/A
24×7 Support	✓	✓	✓
On-premise/ Air Gap Option	✓	✓	

*FortiClient licenses do not include FortiToken entitlement.

To download datasheets, product matrices, and case studies, visit https://www.fortinet.com/products/endpoint-security/forticlient.
Chromebook security is also available with central management via EMS, FortiGuard Web Filtering, and Additional Services.

> NOTE: Starting Q3, the Forti SASE ordering details have been relocated to a self-contained SASE ordering guide all together with the other SASE components.

ORDER INFORMATION

FortiClient can be ordered in packs of 25, 500, 2,000 and 10,000. The following table reflects the latest **Device-based** licenses.

SOLUTION	SKU LICENSE	VPN/ZTNA	EPP/APT	MANAGED
Cloud	25-pack	FC1-10-EMS05-428-01-DD	FC1-10-EMS05-429-01-DD	FC1-10-EMS05-485-01-DD
	500-pack	FC2-10-EMS05-428-01-DD	FC2-10-EMS05-429-01-DD	FC2-10-EMS05-485-01-DD
	2,000-pack	FC3-10-EMS05-428-01-DD	FC3-10-EMS05-429-01-DD	FC3-10-EMS05-485-01-DD
	10,000-pack	FC4-10-EMS05-428-01-DD	FC4-10-EMS05-429-01-DD	FC4-10-EMS05-485-01-DD
On-Premise	25-pack	FC1-10-EMS04-428-01-DD	FC1-10-EMS04-429-01-DD	N/A
	500-pack	FC2-10-EMS04-428-01-DD	FC2-10-EMS04-429-01-DD	N/A
	2,000-pack	FC3-10-EMS04-428-01-DD	FC3-10-EMS04-429-01-DD	N/A
	10,000-pack	FC4-10-EMS04-428-01-DD	FC4-10-EMS04-429-01-DD	N/A

Additional services available inlcude NSE Training, Professional Services and Best Practice deployment consultation.

ADDITIONAL SERVICES	FORTICLIENT/EMS SERVICES	SKU LICENSE
FortiCare Best Practices Consultation Service	25 - 999 Endpoints	FC1-10-FCBPS-310-02-DD
	1,000 - 9,999 Endpoints	FC2-10-FCBPS-310-02-DD
	10,000+ Endpoints	FC5-10-FCBPS-310-02-DD
PS	4 hr-support	FP-10-FTEMS-000-00-00
Training Services	Classroom - Virtual ILT	FT-FCT
	Lab Access - Standard NSE Training Lab Environment	FT-FCT-LAB
	NSE5 Exam Voucher	NSE-EX-SPL5

SEE ALSO

Other FortiClient SKUs are orderable for the following deployments:

- **SASE** - additional SKUs (*per-device* and *per-user*) are available for FortiSASE deployments - please refer to the FortiSASE Ordering Guide for the complete details.

- **Chromebook** - a dedicated version of FortiClient is available for Chromebook - please refer to the datasheet for more information.

ORDER LIFECYCLE

New Order
Example: 500 ZTNA endpoints

Direct purchase 1×500-pack

- FC2-10-EMS05-428-01-12

Add More Endpoints
Example: add 50 ZTNA endpoints

There are 2 options:

1. Direct purchase 2×25-pack (FC1-10-EMS05-428-01-12 (x2))

2. Co-term Tool (FC1Z-15-EMS05-428-02-00 (x2))

NOTE: if using option 1, the renewal date will differ from the original order, however it can be lined up during Renewal.

Renew All Endpoints
Example: renew all 550 ZTNA endpoints

Regardless of the option used above, use the co-term tool for all renewals. This will align all contracts to the same expiration date.

- FC1Z-15-EMS05-428-02-00 (x2)

- FC2Z-15-EMS05-428-02-00 (x1)

Upgrade All Endpoints
Example: upgrade all 550 ZTNA endpoints to EPP/APT

Use the co-term tool to upgrade all endpoints to the end of the term (then follow standard renewal):

- FC1Z-15-EMS05-429-02-00 (x2)

- FC2Z-15-EMS05-429-02-00 (x1)

UPGRADE MATRIX

For upgrades between different FortiClient versions, the rules are pretty simple:

1. Upgrades are NOT supported between On-Premise and Cloud SKUs. Purchase of new SKUs is required to align with the new EMS instance.

2. Chromebook is standalone - upgrades to or from Chromebook are not permitted.

3. SASE User-based SKUs are currently standalone - upgrades to that SKU are not supported at this time.

4. All other upgrades within Cloud or within On-premise are supported, as shown below:

	ON PREMISE		
	Upgrade To		
Upgrade FROM	ZTNA/VPN	EPP/APT	Chromebook
ZTNA/VPN		✓	
EPP/APT	✓		
Chromebook			

	CLOUD					
	Upgrade To					
Upgrade FROM	ZTNA/VPN	EPP/APT	Managed Client	SASE - Per-device	SASE - Per-user	Chromebook
ZTNA/VPN		✓	✓	✓		
EPP/APT	✓		✓	✓		
Managed Client	✓	✓		✓		
SASE - Per-device	✓	✓	✓			
SASE - Per-user						
Chrombook						

To use this matrix, first select the *current* subscription in the left column, and follow the row to the right, to see what is *directly upgradeable* with the co-term tool.

FREQUENTLY ASKED QUESTIONS

What is the easiest way to order?

License packs of 25, 500, 2,000 and 10,000 are available, for terms of 1 - 5 years. Refer to the ordering example on the previous page for expansion, renewals and upgrades

Is FortiClient licensed per-user or per-device?

FortiClient is traditionally licensed per-device/endpoint. User-based options are being planned for future release.

NOTE: In mid-Q3, a per-user license is added for the SASE offering, to support the Secure Web Gateway (SWG) use case, which does not require FortiClient agent. Refer to the FortiSASE ordering guide for full details.

What happened to the SASE option? Why is it not shown in the first 2 pages above?

All options are still available - please refer to the new dedicated FortiSASE ordering guide for all details.

How do I upgrade from one FortiClient license to another?

Upgrades can be performed using the co-term tool.

NOTE: Upgrades are not supported between on-premise and cloud EMS deployments.

What are the deployment options for FortiClient EMS?

You can install FortiClient EMS on a Windows Server in your datacenter (on-premise), in the public cloud, or use FortiClient Cloud directly as a cloud service.

What is FortiClient Cloud?

FortiClient Cloud is a Fortinet-hosted FortiClient EMS instance. Customers can choose this option to avoid setup & maintenance of their own EMS server.

What is the maximum number of endpoints that FortiClient Cloud can manage?

Currently, FortiClient Cloud can manage up to 20,000 endpoints. Higher endpoint limits are coming soon.

What is ZTNA?

The ZTNA feature refers to the new proxy-based ZTNA functionality released in FortiOS and FortiClient 7.0. This includes the ZTNA device posture checks, certificate management and session encoding to securely access trusted applications behind the FortiGate *access proxy*.

I purchased FortiClient with the EMS01/ EMS03 SKUs - can I upgrade to the new EMS04/ EMS05 SKUs?

Due to feature changes, direct upgrade is not supported. New SKUs should be purchased at the time of renewal. Note, if deploying on-premise with the older SKUs, you may want to consider moving to cloud-based deployment at the same time.

ON-BOARDING

How does FortiClient onboarding work?

Initial system setup and endpoint device (or user) on-boarding has several options, depending on the customer needs.

1. **Manual/ DIY** - as always, full documentation, videos, open source tools and others are available.

2. **Best Practice Consultation** - leverage the subscription-based FortiCare Best Practice Service for expert consultation on all topics ranging from initial setup & deployment, integration, upgrade/migration, and more. BPS can be purchased as an annual subscription and is fully integated with FortiCare for simplified engagement process.

3. **Managed FortiClient** - Initial setup & onboarding is part of the managed FortiClient service out of the box.

4. **Professional Service (PS)** - To complete the project under SLA-driven engagement, PS is a perfect option.

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